



Odyssean Investment Trust PLC

Q4 2023 Update

Important Information



- The information contained in this presentation is for the use of **Professional and Institutional Investors only**
- Past performance is not a reliable indicator of future performance and Investors may not get back the value of their original investment
- The value of Odyssean Investment Trust PLC ("OIT") and the income derived from it may go down as well as up and is not guaranteed
- Investment in OIT may not be appropriate for investors who plan to withdraw their money within 5 years
- OIT's portfolio is focused towards small and mid-sized companies; these may involve a higher degree of risk than larger sized companies. OIT does not attempt to match the composition of any index
- The Prospectus and the Key Information Document, available at www.oitplc.com, provide more information about the risk profile of Odyssean Investment Trust PLC
- We draw readers' attention to the Disclaimers at the end of the presentation

Executive Summary – Q4 2023

NAV slightly down in a rising market



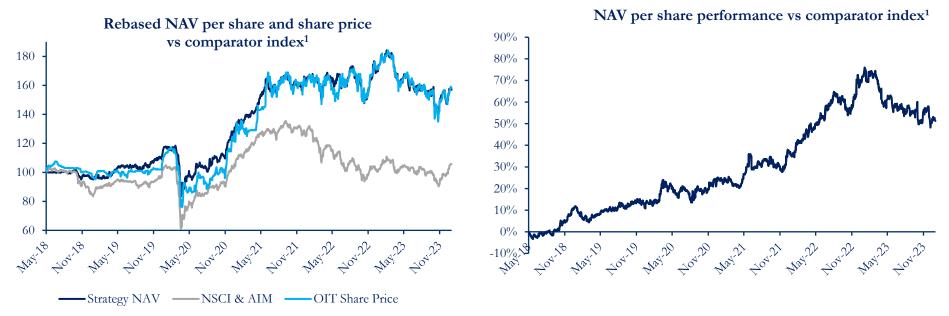
- NAV per share fell 1.2%^{1,2} in the period. NSCI +AIM ex IC index ("Comparator") rose 6.9% ^{2,3}
- Key portfolio news:
 - Ascential announced sale of WGSN and Digital commerce businesses and a material cash return to shareholders
 - Elementis Capital Markets Day set out material further cost savings and new revenue initiatives not in market forecasts
 - Gooch & Housego released final results ahead of expectations
 - XPP announced a profit warning and subsequent fundraising. Group now capitalised for recovery in semi-conductor demand
 - Xaar downgraded FY24 expectations. New products continue to get traction with OEMs but some launches delayed
- Net cash ended the period at c.2%
- UK equities continue to be unloved some possible early signs of increasing interest and appreciation of the current opportunity
- Significant re-rating potential in the top 10 holdings (91% upside on reversion to 10-year average EV/Sales). Sales growth >6% and FCF yield 7%. Average net debt/EBITDA c.1.6x on NTM basis
- OIT's shares ended the period trading at a premium to NAV per share of 154.3p^{1,2}
- c.2.4m OIT shares issued in the quarter. NAV at period end £184m. Blocklisting remains in situ

Performance update

NAV per share fell c.1.2% in Q4 in a rising market



Performance	%								
	Q4-23	CY23	CY22	CY21	CY20	CY19	Inception to Dec-18	Since inception	Annualised since inception
NAV Total Return Per Share ¹	-1.2%	-10.4%	+5.5%	+25.0%	+13.1%	+22.0%	-3.7%	+56.9%	+8.3%
Share price return ³	+1.1%	-9.3%	+5.0%	+28.7%	+14.2%	+17.7%	-4.0%	+58.0%	+8.4%
NSCI + AIM ex IC Total Return ³	+6.9%	+3.2%	-21.9%	+20.0%	+4.9%	+22.2%	-15.0%	+5.4%	+0.9%
Average cash balance ²	3%	2%	5%	8%	9%	17%	65%	15%	15%



As at 31st December 2023. Performance measured from COB 1/5/18, share performance since inception assumes IPO price of 100p. Source: ¹Link Asset Services, Bloomberg, Odyssean Capital; Deutsche Numis Smaller Companies plus AIM ex Investment Companies Total Return Index. Rebased to start NAV ² Link Asset Services, Odyssean Capital ³ Bloomberg. YTD – Year to Date; LTM = Last 12 months. **Past performance** is **no guarantee of future performance** and the value of investments can go up and down. Deutsche NSCI + AIM ex Investment Company index is only used for the purposes of calculating performance fees. OIT does not attempt to match the composition of this index. The investment strategy is unconstrained and not benchmarked against any particular index.

Our investment strategy has delivered strong long term returns



Attractive absolute and relative performance, without any gearing



- Despite periods of short term volatility, over the long term, under our management this investment strategy has delivered returns above both the absolute return ambition and also the comparator index³
- Differentiated approach is distinct from "pure" Growth or Value
- Returns generated with net cash and no gearing. Net cash typically high single digit as % portfolio

Notes: OIT performance measured from COB 1/5/18 when OIT launched, OIT share performance since inception assumes IPO price of 100p. Comparator is Deutsche Numis Smaller Companies plus AIM ex Investment Companies Total Return Index. This index is used as a Comparator not a benchmark, and it is shown for comparison purposes only. i-shares is the I shares UK Smaller Companies passive fund. All Share – Numis All Cap Total Return Index ¹ Shows NAV Total Return per share post all fees. Rebased to start NAV. ² As at COB 31st December 2023 ³Stuart Widdowson was lead manager of Strategic Equity Capital plc "SEC" from 1st July 2009 until 6th February 2017. Performance up to 6th February 2017 is from SEC. Source: Link Asset Services, Bloomberg, Odyssean Capital.

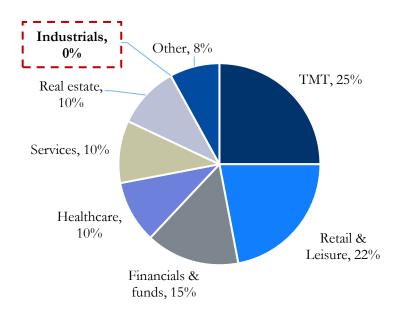
M&A activity shows value in UK stocks

Industrials sector has been under-represented in bids to date



- The value in UK stock markets is demonstrated by the level of M&A activity in the past year. 2023 saw 40 bids for listed companies with equity values over £100m
 - c.40% of bids from financial buyers/private equity
 - Average final premium c.52% to an undisturbed share price
 - There was a notable acceleration in the number of bids into the second half of the year
- The most active sectors have been TMT and Retail & Leisure.
 Industrials have been under-represented to date
 - We expect industrials M&A to return as economic, inflation and interest rate outlook becomes clearer giving trade buyers more comfort
- OIT portfolio has been a consistent beneficiary of M&A since launch. We do not invest expecting M&A, but the current portfolio weighting towards high-quality industrial businesses could benefit from the return of bid activity to this sector

2023 - Split of # bids by sector



Source: Peel Hunt 03/01/24

Performance drivers in Q4 2023

Key stock contributors



Largest positive contributors

ASCENTIAL

- Announced sale of Product Design and Digital Commerce divisions for combined c£1.4bn, with £850m to be returned to shareholders (89% of pre-announcement market cap).
- Continue to see upside from current share price given implied rating of remaining events focused businesses.



Limited news flow in period. Shares continued to strengthen on back of robust full year results in Q3, ongoing operational delivery and signs of stabilizing demand environment from key large West coast tech customers.



- Full year 2023 trading update 'ahead of expectations', with robust order book giving good visibility on 2024.
- We are positive on further opportunity as the new exec team deliver on their self-help plan to drive up margins and re-shape group into a higher return, higher growth portfolio of businesses.

Largest negative contributors



- Disappointing trading update downgraded FY24 expectations on China construction market headwinds and delays from OEM partners on some new product launches.
- We continue to see significant upside for Xaar. New products expand its addressable market and support significant revenue growth potential. A number of material opportunities remain in the pipeline, and we will monitor delivery of these through 2024.



- Trading update downgraded FY23 expectations and a fund raising was completed to reduce gearing.
- Whilst the update was disappointing, we supported the fundraise, seeing XPP as well placed to show a strong recovery when the semi-conductor market turns. The market currently seems to discount any such rebound.



- Benchmark's FY24 results were in-line with expectations showing revenue growth, improving profitability and cash generation, despite some market headwinds.
- Benchmark continues to deliver a solid operating performance. We see upside to come from roll-out of the new commercial model of its novel sea-lice treatment system, scale up of the new salmon genetics facility in Chile and an improving shrimp end market.

Ascential



Announced disposals offer significant capital return to shareholders

- On 30th October 2023 Ascential announced the sale of its Product Design division for £700m and its Digital Commerce division of c£740m. The combined valuation of c.£1.4bn is broadly in-line with the levels we included in our sum-of-the parts valuation supporting our investment in the business.
 - Product Design division sold to Apax following a well-publicised process outcome at the lower end of our expected valuation range reflecting worsening of debt market conditions for large buyouts during the process
 - Disposal of Digital Commerce division to Omnicom was unexpected, but followed 'a number' of approaches for the business – price achieved appears attractive vs. our SOTP assumption, albeit we see a big range of potential outcomes for this business
- Shareholder return of £850m (c.190p / share) expected in Q1 2024 89% of market cap prior to announcement.
- Remaining listed Ascential business will be a pure paly events company with 2 leading platforms Money2020 and Cannes Lions.
 - Events platforms have a strong track record of growth (target mid-single digit organic), targets 30%+ EBITDA margin and strong cash generation
 - Expected to generate c.£210m revenue and c.£70m of EBITDA as a standalone business (net of c.£13m normalised central costs)
- At the current share price (c.290p) market is valuing the standalone events business at an implied market cap of c.£440m and EV of c.£540m (c.8.0x estimated standalone EBITDA). We note recent trade acquirers have paid 10x-14x EBITDA suggesting the potential for further re-rating and/or corporate activity

Xaar

What has happened. Why we remain positive about the investment

What has happened?

- Trading update in November 2023 flagged cost actions would deliver FY23 ahead of expectations but several headwinds would drive a downgrade to FY24 outlook:
 - A tough trading environment (notably construction demand in China) impacting ceramics demand. Until new products gain traction, this remains the largest end market exposure for Xaar's printhead revenues
 - Delays to some OEM machine launches in 2024 not driven by Xaar – but due to geopolitical events in the countries of key partners
 - Full year impact of inflationary cost increases to impact gross margins
- Shares de-rated materially (down as much as 60%) on this announcement
- Following this decline Xaar shares now trade at c.1.2x
 EV/Sales compared to the average over the past 10 years of c2.0x
- Trading update early January reconfirmed guidance for 2024 but also stated that net cash had ended 2023 ahead of expectations

What are our views?

- Following the announcement, we had follow up calls with both the executive team and the Chairman, and have revisited our investment case to confirm its validity
- We still believe Xaar offers potential high long term returns:
 - Xaar has unique technology giving it abilities to print higher viscosity fluids than any competitor product
 - Replicating this technology would cost many \$\\$ms and take many years
 - Xaar has commercialised this technology into a number of new recent product launches, which take the group into existing markets they had not addressed and develops new use case for the industry – growing Xaar's addressable market by at least 4x from today
 - Growing momentum for the group with an increasing number of OEMs developing and set to launch new products with Xaar's printheads. Offers a clear runway to scale the group's revenue materially over the next 5 years
 - The group has a well invested manufacturing footprint able to service significantly more revenue than current levels. Volume improvement would lead to materially higher gross margins
 - Current valuation significantly below what we believe to be the strategic value of the company's considerable IP

Past performance is no guarantee of future performance.

Xaar



Despite near term challenges, a number of data points point to long term opportunity

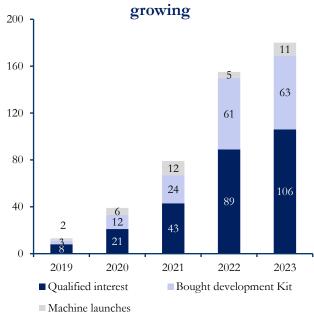
Xaar new product launches expand addressable market 4x...





 Xaar new product launches 2021-24 move the business into new existing markets and develop new markets previously unaddressable by ink-jet

...pipeline of machines in development with Xaar technology



 It can take several years for OEMs to develop a new product – pipeline of machines in development an indicator of possible future demand for Xaar products

...EV/Sales rating undemanding vs history



 Xaar's current rating is below average over the last decade. Higher ratings seen in periods of growth / product adoption

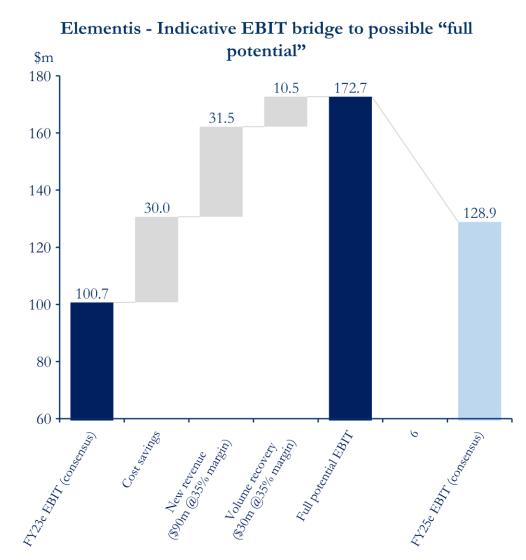
Elementis



Capital Markets Day flagged cost savings and revenue initiatives, not reflected in market expectations

What has happened?

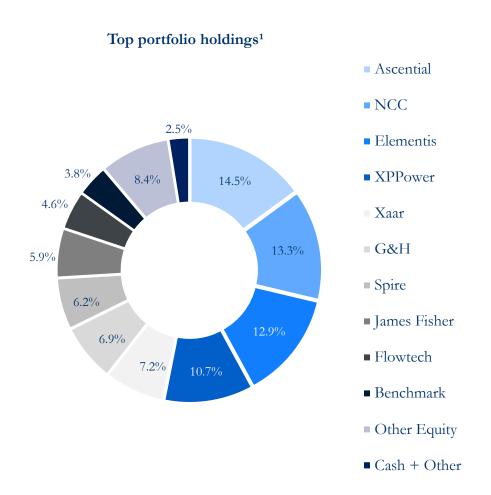
- Elementis hosted a Capital Markets Day in November setting out revised targets for 2026
 - Operating margin 19% (assuming no market recovery)
 - >90% cash conversion
 - >20% return on capital
- Key to delivery of these ambitions are material new cost savings targets and new revenue initiatives
 - Target \$30m costs savings fully delivered by end 2025, to be delivered through back-office simplification and procurement and supply chain savings
 - Target \$90m new revenue above market growth by 2026 largely through new product launches in personal care and coatings divisions
- Delivery of these objectives would drive a potential 60% increase on FY23e profitability, even with no wider market recovery beyond current depressed levels.
- Current consensus gives little credit for delivery of these actions, suggesting effective execution could drive upgrades
- Current market cap \$900m. Consensus net debt \$232m
 Dec 23 and \$179m Dec 24



Portfolio

High conviction portfolio



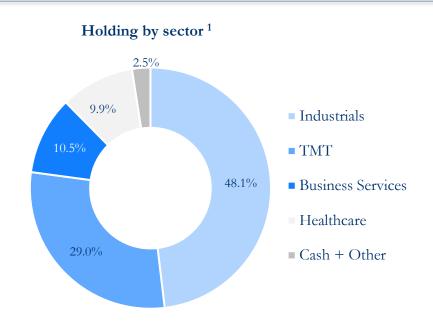


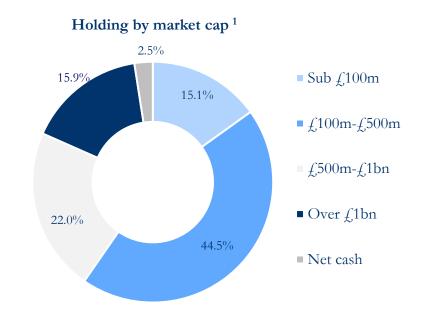
- Top 10 holdings account for 86% of NAV
- Continuing quieter period for portfolio activity no new positions or exits
- Material further investments made into James
 Fisher and Xaar on share price weakness.
 Supported fundraisings, increasing our investment in XPP, Dialight and Videndum.
- Partial sell downs of Wilmington as seeing more upside elsewhere in the portfolio
- Net cash balance of c.2% at period end

Source: ¹ Odyssean Capital LLP, Link. As at 31st December 2023. Figures may not add up to 100% due to rounding **Past performance is no guarantee of future performance.**

Portfolio

Focused on our core sectors and core market cap range





- Industrials remains the largest sector exposure (with significant weighting in B2B electronics c.28% of NAV)
- TMT flat in period with Ascential and NCC strong performance offset by sell down of RWS and Wilmington
- Net cash balance of c.2%

- 67% of invested exposure in core target market cap range of £,100m-£,1bn. Threshold to get into FTSE 250 c.£,512m
- Large weighting in positions over £1bn due to strong performance and high weight of Ascential
- Exposure to positions under £100m in Dialight and Flowtech
- NAV weighted mean market cap of £529m and median market cap of £278m respectively

Portfolio trading significantly below long run ratings



Any return towards recent average ratings suggests significant upside in the portfolio

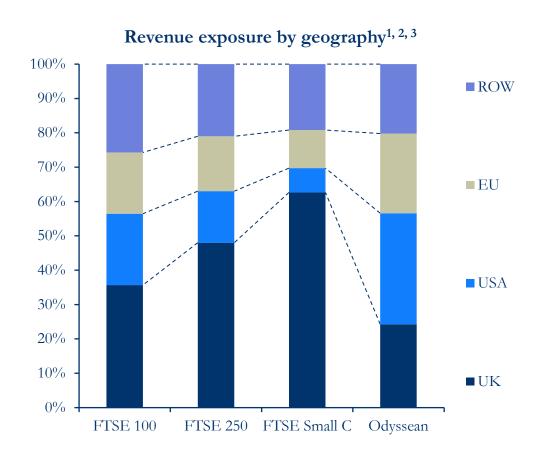
						Implied	share price	upside	
		Current	10 year av.	Current	10 year av.	on rever	sion to 10 y	ear av.	
Company	% NAV	EV/Sales	EV/Sales	P/Book	P/Book	EV/Sales	P/Book	Average	Comment
Ascential	14.4%	2.4x	3.6x	1.7x	2.7x	64%	65%	65%	
Elementis	13.0%	1.6x	1.9x	1.0x	1.7x	29%	68%	49%	
NCC	12.8%	1.4x	2.4x	1.4x	2.8x	90%	105%	98%	
XPP	10.0%	1.5x	2.9x	1.6x	3.8x	158%	143%	151%	
Xaar	7.6%	1.1x	2.1x	1.2x	2.2x	107%	80%	93%	
G&H	7.0%	1.2x	2.2x	1.2x	2.4x	108%	103%	105%	
Spire	6.2%	1.4x	1.6x	1.2x	1.0x	38%	-14%	12%	- History includes period of troubled trading
James Fisher	6.2%	0.7x	1.4x	0.9x	2.3x	225%	163%	194%	
Flowtech	4.7%	0.6x	1.0x	0.9x	0.9x	103%	1%	52%	
Benchmark	4.0%	1.7x	2.2x	0.9x	1.0x	31%	11%	21%	
NAV Weigh	ted Mean					91%	80%	86%	
NAV Weigh	ted Median	1				90%	80%	85%	

- In our opinion many portfolio companies are or have the potential to structurally improve returns which could provide some upside
- Material share price upside potential just from ratings recovering to historic levels average >80% upside
 - Historic ratings during period of low rates/QE. Upside material even discounting a return to these levels

UK Smaller Companies can provide global exposure

OIT's portfolio is more international currently than the FTSE 100





- Portfolio revenue generation is balanced by geographic area, which we believe spreads political and economic risk
- Few companies with pure UK exposure only Spire and Flowtech
- Key US Revenue exposures Ascential, XPP, NCC, Elementis and Xaar
- OIT's portfolio derives <25% of revenues from the UK, less than the FTSE 100
- We believe that many of the portfolio companies with significant overseas sales and earnings are undervalued compared with international peers

Source: ¹ Odyssean Capital and Link. As at 31st December 2023. ² FactSet company filings. ³Liberum/Bloomberg as at September 2023. Odyssean strategy does not attempt to match any composition of any index including the FTSE Small Cap Index. Data is provided for information purposes only. Figures may not add up to 100% due to rounding. **Capital at risk**.

Top 10 holdings summary

Niche market leaders, often with international operations and self-help

Holding	Market position	Self-help/engagement opportunities
ASCENTIAL	Portfolio of leading sector events, B2B and Digital Commerce platforms	Break up in progress
ELEMENTIS	Global market leader with high quality industrial tale and high quality hectorite clay	\$30m cost savings to be delivered by end 2025. \$90m incremental sales from new products. Capital allocation and ROCE
ucc dlonb _e	UK and US market leader in software Escrow services. Leading independent cyber security services provider	Medium term separation/sale of Escode; build out Assurance product offering capitalising on new offshore delivery
XP Power	Global developer and manufacturer of power supply and converters for the electronics industry – B2B not B2C	Optimisation of manufacturing footprint – shift US to Asia. Further operational benefits through roll out of new ERP platform and lean
<i>>>++></i>	Unique product proposition in global market for digital printing heads for industrial printers	Commercialisation of considerable IP, develop and launch new products and regain of market share
Gooch & Housego	Niche global Optics and Photonics designer and manufacturer for industrial, telecoms, aerospace, defence and life sciences sectors	Increase operating margins materially to 15% in medium term. Focus R&D efforts through a more commercial lens
Spire Healthcare	Owner and operator of private hospitals in the UK – leader outside of the M25	Digitisation of group processes. Drive increased efficiency through standardised processes across all sites. New service offerings
James Fisher and Sons plc Pioneering Sustainably	Leading global provider of a range of niche marine services to renewable, energy and defence sectors	Integration of legacy M&A supporting operating and revenue synergies, potential to simplify group through non-core disposals
FLUIDPOWER	UK market leader in hydraulic and pneumatic components distribution	Integration of past M&A and delivery of synergies. Digital strategy roll out and acceleration. Extension of product range into motion
Benchmark*	Leading provider of genetics, health and nutrition products and services to the global aquaculture industry	Harvest return on significant historical capex investment, drive synergies between legacy, disparate group divisions, increased focus on cost discipline and ROCE

Key portfolio themes by sub-sector

Account for c.97% of NAV



Specialist B2B Electronics			XP Power Dialight
(28% NAV)	 Many instances of self-help – e.g. lean manufacturing, operational efficiency, wor Positive drivers from semiconductor industry – reshoring and new products for increase. 		
Industrial products & services (28% NAV)	 Market leading positions – significant strategic value Revenue enhancements (new products; digital) and efficiencies driving self help We believe self-help potential is not priced in by the market, which is focused on 	James Fisher and Sons plc Pioneering Sustainably a short term	+2 others
B2B Media (15% NAV)	 Self-help being delivered Core recurring revenue business models with attractive cash dynamics Well positioned for accretive M&A Discount to our view of sum-of-the-parts value. Ascential being broken up 		ngton plc
Other growth themes driving specific names	 Cyber security (NCC, Chemring - 16% of NAV) Growing NHS back log pushing people to private providers (Spire – 6% NAV) Aquaculture growth (Benchmark - 4% NAV) 	nccgroup [©] Spire H	Benchmark®

Source: Views and opinions of Odyssean Capital as at the date of this presentation.

Past performance is no guarantee of future performance.

Special situations across the portfolio

Lots of ways for companies to create/unlock value

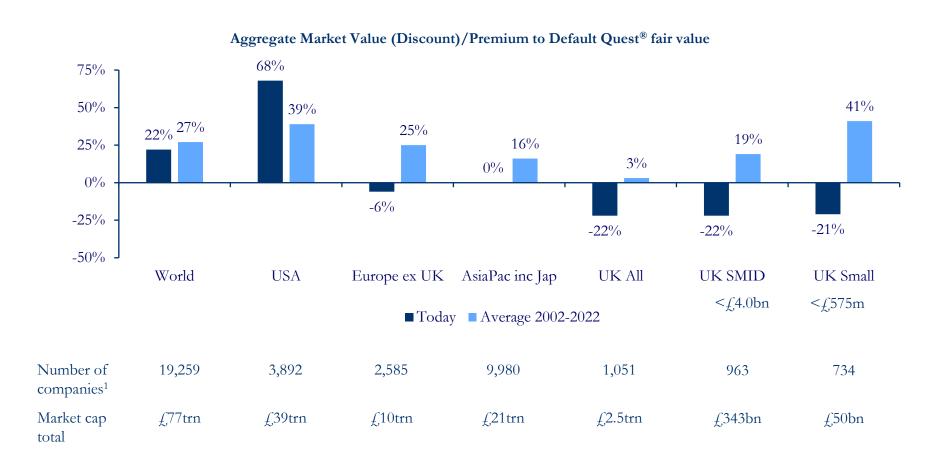


Holding	Margin improvement	Undervalued/ hidden growth	SOTP¹ discount	Material cost synergies for a trade buyer	Geographic arbitrage	Market share growth/recovery	Other
ASCENTIAL	✓	√ ✓	√ √	?	✓		Break up announced
ELEMENTIS	✓	✓	✓	✓	✓	✓	Mineral asset backing
ncc group [©]	✓	✓	√ √	✓	✓	✓	Scarcity value
XP Power	✓	√ ✓		✓	✓	✓	Manufacturing footprint
7/47	✓	✓		✓	✓	///	New product launches
Gooch & Housego	√ √	✓		√ √	✓		High IP base
Spire Healthcare	✓	✓		√ √			New revenue areas
James Fisher and Sons plc Pioneering Sustainably	√ √	✓	?	✓			Non-core disposals
FLUIDPOWER	✓			√ √		✓	E-commerce optimisation
Benchmark*	✓	✓	✓	✓	✓		High IP value

US equities peaked at >100% premium to Quest during 2021



UK equities trade at the largest discount to Quest® fair value of major markets

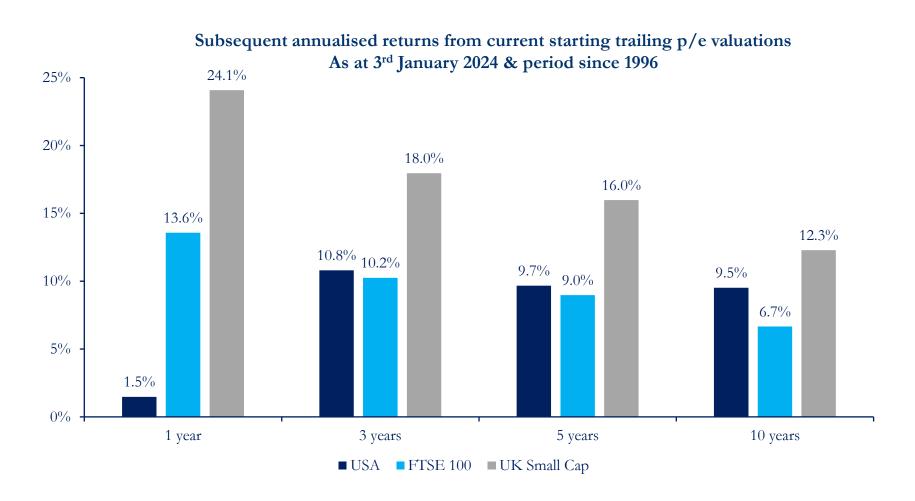


Fundamental over and under valuation not difficult to spot

Historic UK equity returns from current valuations



Implies above long-term trend returns for the next 5 years for UK Small Cap

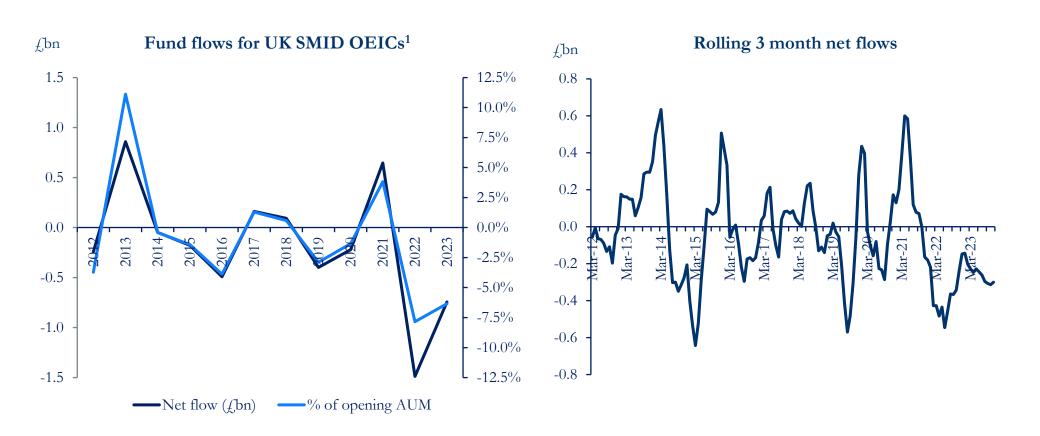


Source: Liberum Capital as at 3.1.24

Outflows from UK SMID OEICs still c.£100m per month



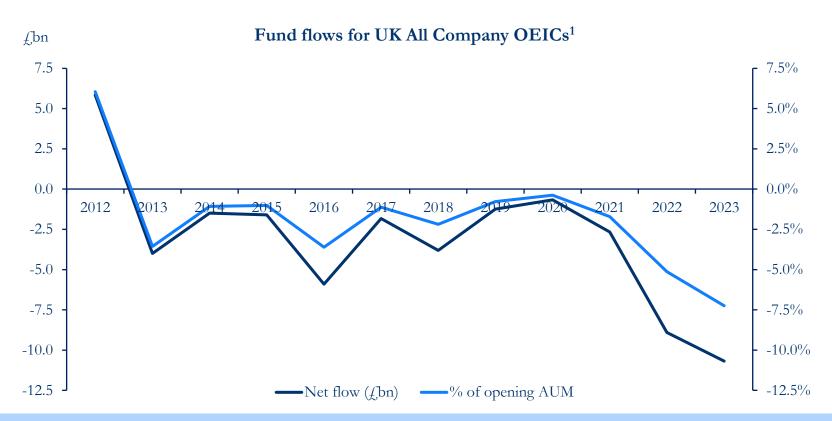
Mitigated by increased M&A in Nov and Dec 2023?



• Since OIT's IPO, £2.5bn has been redeemed from UK SMID OEICs = 16% of the starting AUM of that asset class

UK All Companies OEICs have experienced high outflows YTD

YTD outflows remain high

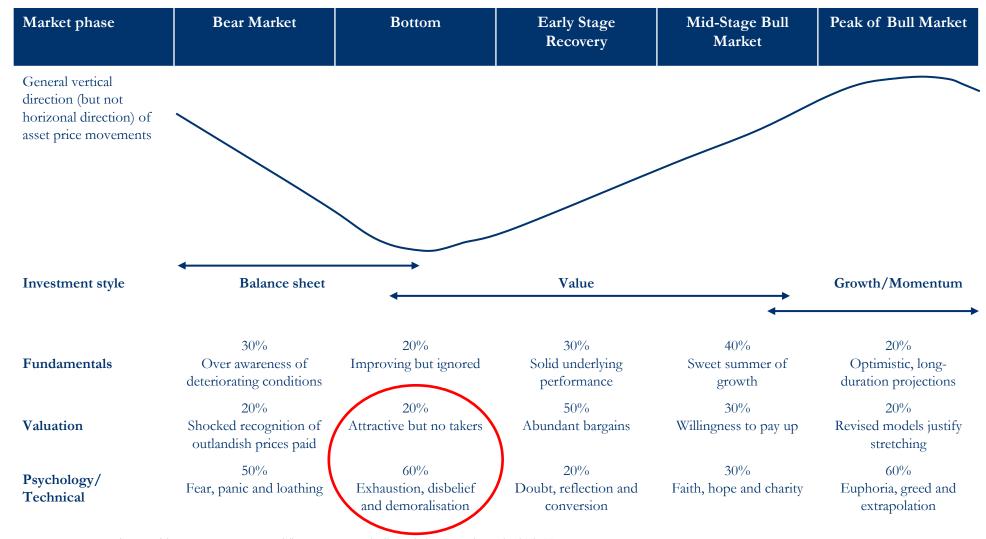


- Data includes net inflows/outflows into passive funds, but not ETFs
- Since December 2011, outflows from UK All Company OEICs have totalled almost £37bn, equivalent to 38% of the AUM at end December 2011
- Unlike UK Smaller Companies. All Company OEICs did not experience any inflows in autumn 2023

The investment cycle

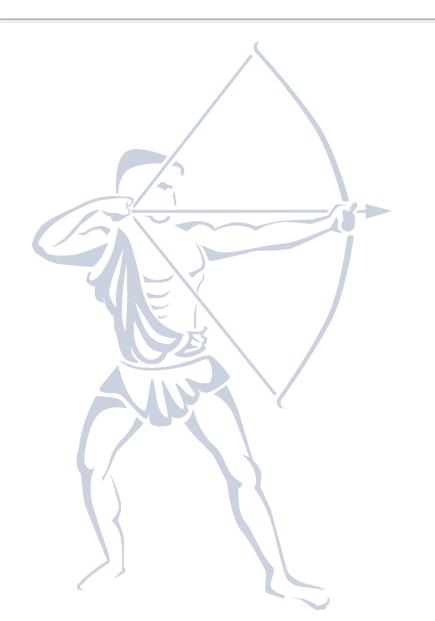
Looking for signs of improving fundamentals in UK Equities?





Source: Morgan Stanley Wealth Management. Note: The percentages indicated above are hypothetical. **Hypothetical performance** is **not a guarantee** of future performance or a guarantee of achieving overall financial objectives.





Supporting Portfolio & Market Data

Outlook - update

We remain optimistic for the medium term



Overall market conditions

- Market sentiment remains poor (with the exception of the Super 7 Mega Cap US Tech companies)
- Outflows continue at a lower rate in UK SMID OEICs, recently mitigated by M&A
- Liquidity is poor

Opportunities & reasons to be positive

- Quest® indicates that UK equities are materially undervalued in absolute and relative terms, especially UK Smaller Companies
- Corporate earnings (ex-consumer companies) have held up well so far albeit there are sporadic profit warnings
- US Inflation at 3%. UK inflation reducing. Market expectations for interest rate cuts Q2 2024
- Outflows in UK SMID OEICs may reverse during 2024
- Many cases of absolute value in UK SMID (cheap ratings, companies trading below net cash) but "no takers"
- Intervention potential to support UK quoted markets
- UK quoted companies with significant US\$ earnings are vulnerable to M&A from overseas acquirers

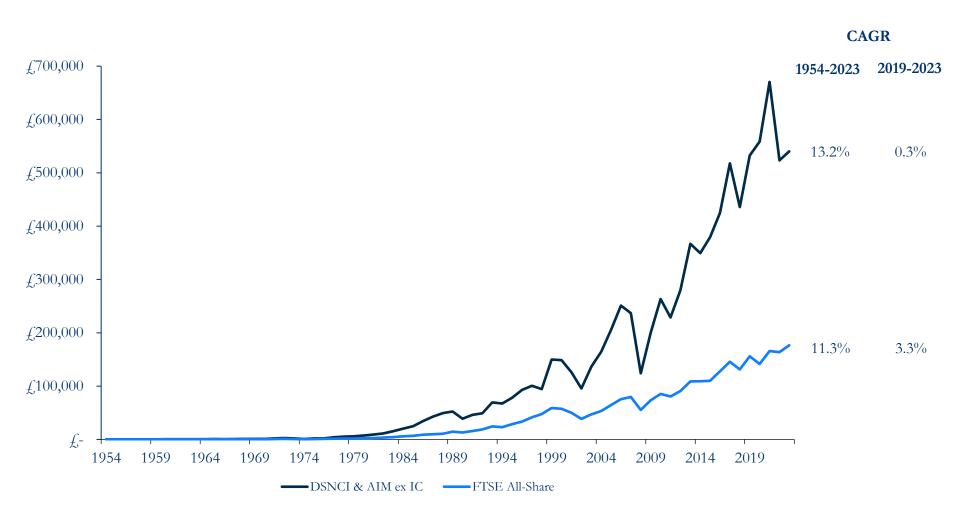
Risks & reasons to be cautious

- Interest rates have moved materially and very quickly lag means much of the impact is yet to be felt?
- Risk of policy error
- Liquidity crisis
- Expectation of recession in 2024 mixed views on the severity of it
- Spill across of weak consumer demand to business/corporate sector

Why bother investing in UK Smaller Companies?



Value of £100 invested at end December 1954. Due a catch up with the All Share?



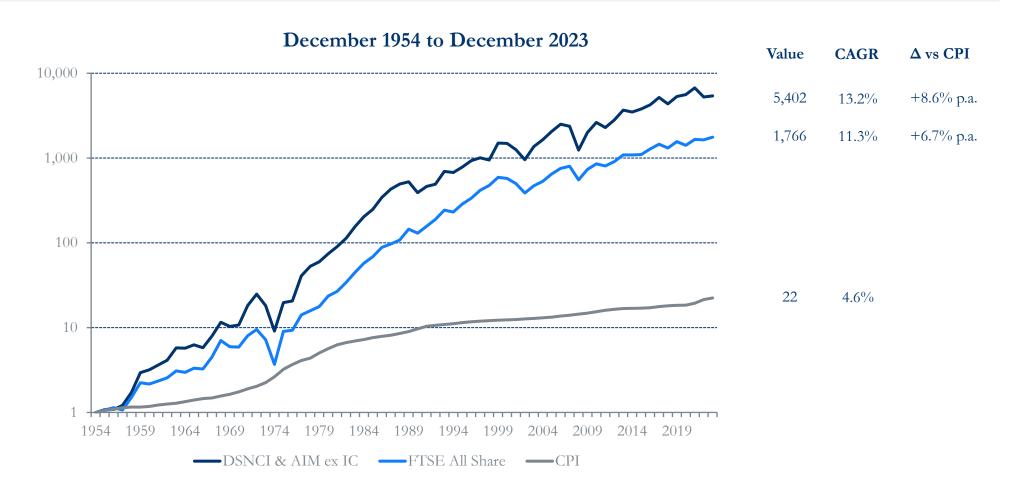
Source: Deutsche Numis Securities

Past performance is no guarantee of future performance and the value of investments can go up and down.

Over the long term, UK Equities' returns have exceeded CPI

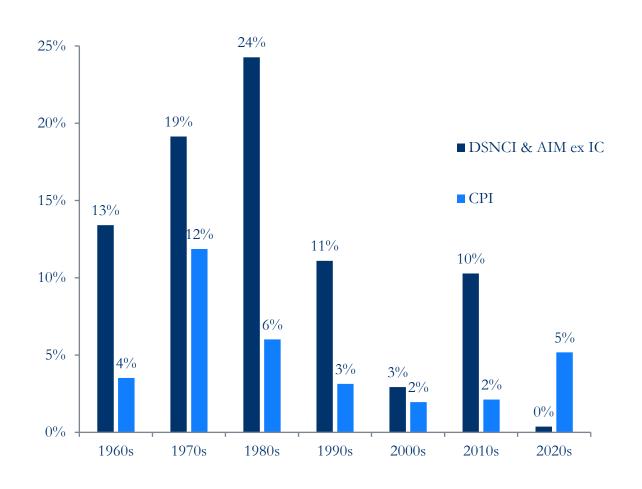


Higher long-term outperformance from smaller companies



Annualised performance over the decades





Up until 2020s, the DNSCI & AIM had outperformed CPI in every decade

The average outperformance of UK Smaller Companies vs CPI across these decades is 8.8%

Since 2019, UK Smaller Companies have underperformed CPI by 4.9% per annum

Implied upside in scenarios where UK Smaller Companies' performance improves:

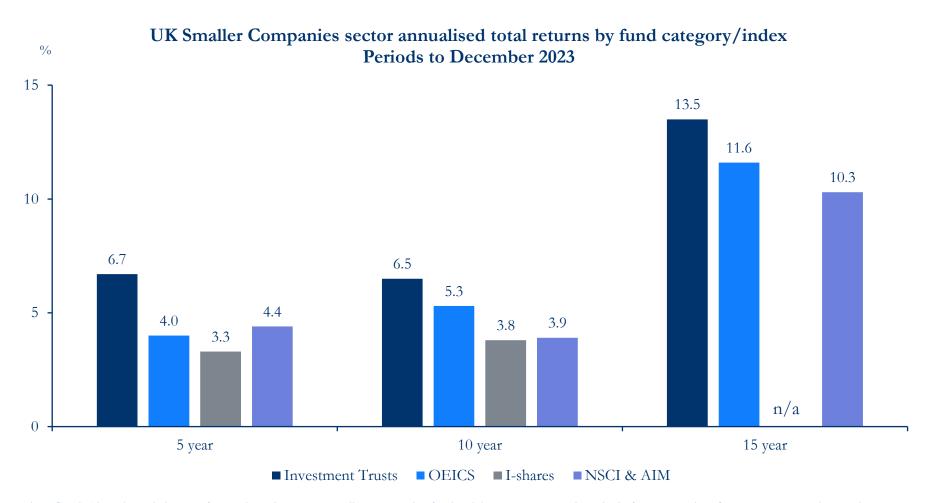
- 1) To match CPI performance since 2019 = 21% upside;
- 2) To match outperformance of CPI from 1959 to 2019 = 36% upside

Source: Deutsche Numis Securities, Bloomberg. Views and opinions of Odyssean Capital as at the date of the presentation. **Past performance is no guarantee of future performance** and the value of investments can go up and down.

Significant variance of performance across Small Co sector



Close ended funds seem to perform better than open ended and passives



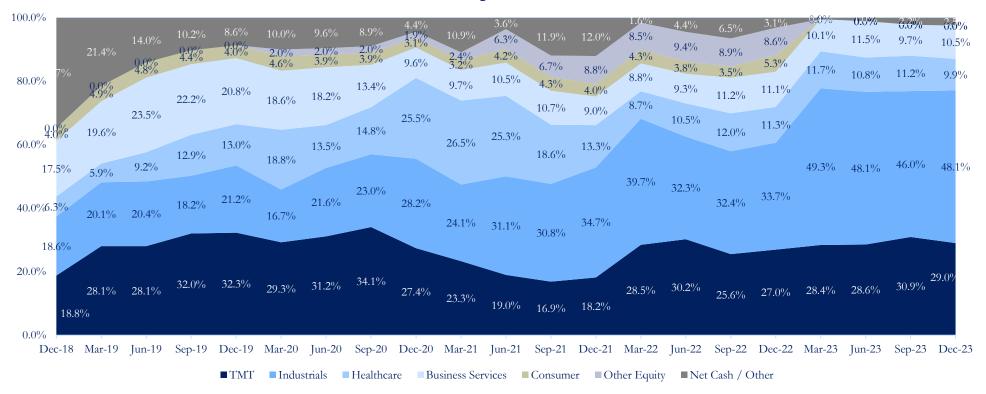
Source: Winterflood; Bloomberg. i-shares refers to the I shares UK Smaller Companies fund – ticker CUKS. It was launched after 2008 – therefore no 15-year track record **Past performance is no guarantee of future performance**

Portfolio sector exposure overtime



Industry exposure shifts driven by where we believe there are opportunities





- Focus on our 4 core sectors Industrials, TMT, Healthcare and Business Services
- Industrials remains the largest sector exposure, with B2B electronics now c.28% of NAV
- TMT exposure stable, largely B2B media and NCC

ESG - Portfolio company voting record over Q4 2023



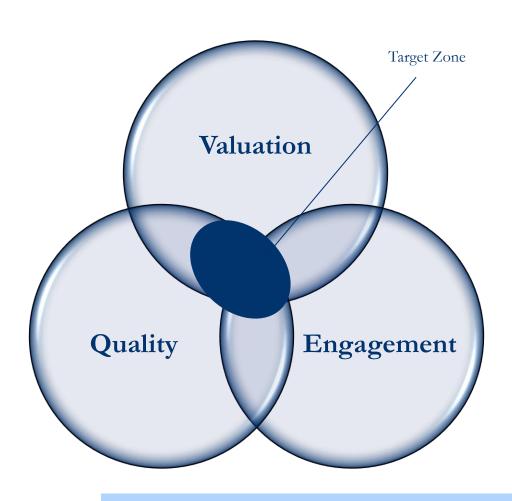
Continued to follow our consistent guidelines and raise our concerns where appropriate

Number of meetings	6
Number of resolutions	55
Number voted	55
Voted with management	51
Voted against management	4
Abstained	0

Investment strategy recap – neither growth nor value







Valuation

- Invest at a significant discount to owner's valuation
- Look for businesses with multiple drivers of equity value growth (sales; margin; rating; free cashflow; M&A)
- "Make money", not beat an index

Quality

- Strict quality overlay to complement value focus
- "Good companies"
- Limit downside

Engagement

- Seek out "self-help" /transformation situations
- Integrated
- Proactive not reactive
- Tend to engage anyway as a Top 5 shareholder
- We aim to make money (target >15% IRR on every investment) with a favourable risk/reward
- Sector focus (TMT, Healthcare, Industrials, Services)

Capital at risk. 32

Sectors we focus on

We focus on four key sectors we know well



- We believe the best investment decisions are made from a base of knowledge and experience
- We focus on sectors where the team has expertise and where we have successfully made money
- Our core sector focus is driven by our investment approach
 - TMT: Software managed services and niche electronics
 - Services: Higher value-add "white collar" and tech enabled services
 - Healthcare: Services, not speculative pharma/biotech
 - Industrials: Niche, high IP products
- Companies with the following characteristics best suit our investment approach:
 - Low cyclicality
 - B2B focus
 - High/improving ROCE/cash margins
 - In-house sector expertise

Odyssean: view of main sectors

	Low cyclicality	B2B focus	High ROCE/cash margins	Sector expertise
TMT	•	•	•	•
Services	•	•	•	•
Healthcare	•	•	•	•
Industrials	•	•	•	•
Financials	•	•	•	•
Consumer	•	0	•	•
Property	•	•	•	•
Resources	0	•	•	0

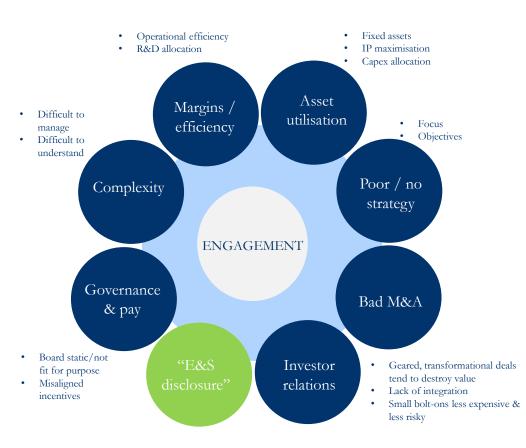
Sectors we focus on

Corporate engagement

Goal to augment returns from stock selection



- We use engagement to create, defend or recover value and to deliver differentiated returns
- The investment team has more than 23 years' experience engaging with smaller quoted companies
- Team members are well networked and believe that persuasion with superior knowledge and understanding achieves the best results
- Peers are often open to supporting an engaged shareholder with change proposals
- Historic focus on Governance/financial performance
- Increasing focus on Environmental and Social disclosure and performance



- Poor ESG ratings due to lack of disclosure
- Enhanced disclosure drives improvement in E&S performance
- Lack of IR strategy
- Poor financial disclosure/liquidity

Portfolio construction



Our strategy is more similar to Private Equity than other Public Equity funds

	Typical Long Only	Odyssean Strategy	Typical Private Equity
Number of positions	50-100	Up to 25	10-15
Typical position size	1%	3-8% at cost, max 20%	10%
Typical holding period	Variable	3-5 years	3-5 years
Due diligence	Light to Medium	Medium to High	High/Forensic
Typical target ownership	0.5-3%	2-20%	Majority/Supermajority
Sectors	Own most/All	Focus on a few	Focus on a few
Control	No control	Influencing stake	Full control
Approach to risk	Diversification & tracking error	Focus & due diligence	Focus & due diligence
Investment mindset	Outperform index	Absolute return	Absolute return
Engagement	Negligible	Medium/High	Medium/High
Typical cash balance	0-5%	5-10%	n/a

Odyssean Investment Trust - key company facts



NAV	£184m ¹
Shares in issue	119,242,053
Domicile	UK Full listing, London Stock Exchange
Board	Fully independent. Owns c.1% of issued share capital. Will use all fees, post tax, to buy shares
AIFM	Internally managed, small registered UK AIFM. Portfolio Management delegated to Odyssean Capital
Discount control/realisation opportunity	Opportunity for shareholders to rollover or realise all of their investment at NAV less costs, every 7 th year post IPO (May 2018) 50% of profit from takeovers to be used to buy back shares if the average discount exceeds 5% for 60 days prior to exit
Gearing	No structural gearing envisaged. Ability to gear up to 10% for short term liquidity purposes. Net cash balances likely to be maintained to enable agile purchases of blocks of stock
Fees	Management fee lower of 1.0% of net assets/market capitalisation. Performance fee 10% of NAV TR outperformance vs (comparator index +1% p.a.) on a rolling three year basis with a high water mark. 50% of performance fees paid in shares/used to buy shares if at a discount
Comparator index	Numis Smaller Companies ex Investment Trusts plus AIM index
Ticker	OIT
ISIN	GB00BFFK7H57

¹As at 31 December 2023

Further performance data

As at 31st December 2023



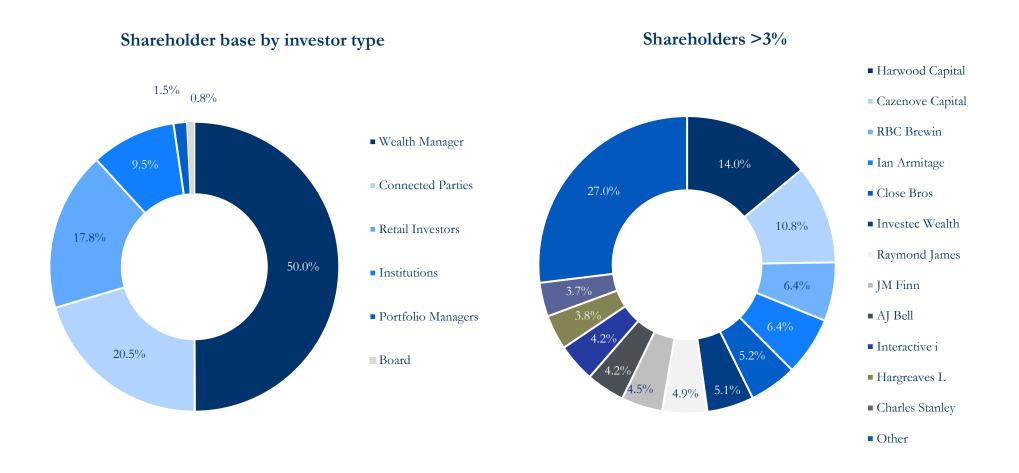
Performance		0/0		
	1 year	3 year	5 year	
NAV Total Return Per Share ¹	-10.4%	+18.1%	+63.0%	
Share price return ³	-9.3%	+22.5%	+64.6%	
NSCI + AIM ex IC Total Return ³	+3.2%	-3.3%	+24.0%	

As at 31st December 2023. Performance measured from COB 1/5/18, share performance since inception assumes IPO price of 100p. Source: ¹Link Asset Services, Bloomberg, Odyssean Capital; Numis Smaller Companies plus AIM ex Investment Companies Total Return Index. Rebased to start NAV ² Link Asset Services, Odyssean Capital ³ Bloomberg. **Past performance is no guarantee of future performance** and the value of investments can go up and down. The NSCI + AIM ex Investment Company index is only used for the purposes of calculating performance fees. OIT does not attempt to match the composition of this index. The investment strategy is unconstrained and not benchmarked against any particular index.

OIT shareholder base

As at 31st December 20231





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Rating	Number of Re	IB Client	
Buy	8	100%	12%
Hold	0	0%	0%
Sell	0	0%	0%

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